



## EXPERIENCE THE SELL-THROUGH POWER OF PARTNERSHIP

The working world is on the move. Handhelds, smartphones, tablets, laptops, and other wireless devices have significantly changed business expectations. Today, mobility and flexibility are now key to competing in the modern world. Brother Mobile Solutions offers opportunities for you and your customers to do more, achieve more, and execute strategies that free mobile workforces to realize their full potential.

THE NEXT Partner Program by Brother is an exclusive support system specifically designed for Solutions VARs, Integrators, and ISVs with a proven track record of expertise providing mobile solutions to key vertical markets. Apply to participate in THE NEXT Partner Program, and discover the many

benefits of becoming an official partner of Brother Mobile Solutions, including:

- Access to the full Brother portfolio of products
- A limited reseller community to prevent saturation and provide you with the highest level of service and support
- Pre- and post-sale support and access to our on-site software and hardware engineering support
- Co-development funds for the integration of our products into your customers' solutions
- Demo and evaluation programs
- Custom support packages, including a wide array of customized extended warranty programs
- Demand creation programs



We want to grow with you and invest in your success.

**BECOME A BROTHER MOBILE SOLUTIONS THE NEXT PARTNER TODAY**

